



CENTER FOR
GLOBAL BEST PRACTICES

presents

◀ BEST PRACTICES IN ▶

CONTRACT DRAFTING & REVIEW



THURSDAY & FRIDAY, APRIL 3 & 4, 2025 * 1:30PM TO 4:45PM VIA **zoom**

Once negotiations are complete, it's essential to draft contracts that are both legally sound and commercially effective. It is a must that you do not only capture the outcome of negotiations but also ensure clarity and protect your interests.

Starting with the basics of what constitutes a binding contract, this two-session online training will explore core characteristics, elements, and stages of contract creation, from initial negotiation to final consummation.

You will learn how to craft clear statements of purpose and recitals, followed by practical approaches to structuring the body of a contract, including payment terms, taxes, due diligence requirements, and conditions for closing. By focusing on key commercial considerations, you'll learn to draft clauses that safeguard your interests, such as representations and warranties, indemnity provisions, and termination clauses, all aimed at minimizing risk while fostering stronger, clearer agreements.

The webinar will also cover essential interpretation principles, like the plain meaning rule and contra proferentem, to ensure that your language is unambiguous and easy to enforce. By the end of the program, you'll have the tools to create robust, clear contracts that mitigate risk, foster smoother negotiations, and ensure mutual benefit.

Whether you're dealing with complex transaction scopes, force majeure conditions, or governing law stipulations, you'll leave with a toolkit of strategies to navigate even the most intricate contractual landscapes.

Course Director & Master Trainer: **Atty. Allesandra Fay V. Albarico, DCL** is a Chief Legal Officer of a global company, Chairman of ICON Iloilo Power and Electric Corporation, Founder of Summit Structures Corporation, trained arbitrator, book author, bar review lecturer, and an Associate Professor of Law. She was the former Regulatory Legal Head of Meralco Power Gen's Global Business Power, Assistant Vice President and Head of the Legal Department of ISOC Holdings, Inc. and all its subsidiaries, Chief Information and Compliance Officer of publicly-listed Ferronoux Holdings. She was also the Legal Counsel of Megawide Construction Corporation and Corporate Legal Head of Citicore Power, Inc. where she was in-charge of review and drafting of contracts, transaction documents and deeds among many others. She is a seasoned practitioner and subject matter expert on construction law.

She has a completed her Strategic Business Economics program from the University of Asia & the Pacific, Master of Laws from the Pamantasan ng Lungsod ng Maynila and a Doctor of Civil Law degree from UST Graduate School of Law.

Who Should Attend:

- Business Owners & Decision Makers
- Board Directors
- Key Management officers
- Compliance Officers
- Legal Counsels
- Business Consultants
- Paralegals
- Contract reviewers
- Everyone interested in the topic

LIMITED SLOTS ONLY
PRE-REGISTRATION REQUIRED

***Training investment inclusive of an e-certificate and a printed learning material**

- **₱ 5,580 / person**
when you register and pay on or before March 3)

- **₱ 6,580 / person**
when you register and pay after March 3)

***Optional:**
Add **₱450** for a printed copy of a certificate of attendance inclusive of delivery charge

Contact Person: **Glaisie Falculan**
Telefax (+632) 8842-7148 / 59
Email glaisie.cgbp@yahoo.com
Register at www.cgbp.org